

## Message Text

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PAGE 01 NEW DE 04377 020817Z

15

ACTION COME-00

INFO OCT-01 EUR-12 NEA-09 ISO-00 AID-05 CIAE-00 EB-07

FRB-03 INR-07 NSAE-00 TRSE-00 XMB-02 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-04

CEA-01 L-02 MC-02 /087 W

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P R 020615Z APR 75

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC PRIORITY 7830

INFO AMCONSUL BOMBAY

AMEMBASSY BEIRUT

AMEMBASSY PARIS

AMEMBASSY TRIPOLI

C O N F I D E N T I A L NEW DELHI 4377

BEIRUT FOR RCAA DWOR

E.O. 11652: GDS

TAGS: EAIR, IN

SUBJECT: AVIATION SALES: FRENCH REPORTEDLY SWEETEN AIRBUS  
DEAL WITH OFFER OF HELICOPTER PLANT

REF: NEW DELHI 4279

1. MINGRONE (LOCKHEED'S VICE-PRESIDENT FOR SALES) TELLS US  
THAT HE HAS HEARD THAT THE FRENCH ARE SWEETENING UP THE DEAL  
FOR THE AIRBUS BY OFFERING A PLANT TO CONSTRUCT AN ADVANCED  
HELICOPTER IN INDIA. MINGRONE DID NOT KNOW ALL OF THE DETAILS.  
HOWEVER, HE DID SAY THAT IT IS MORE A MODERN HELICOPTER  
THAN THE ALLOUETTE, PRESUMABLY THE LATEST FRENCH TECHNOLOGY.  
MOST OF THE FINANCING WOULD COME FROM LIBYA WHICH WOULD  
PURCHASE THE HELICOPTERS. IT IS NOT CLEAR HOW MUCH OF THE  
OUTPUT THE LIBYANS WOULD TAKE. THE FRENCH WOULD ALSO  
PARTICIPATE IN THE FINANCING. MINGRONE DID NOT KNOW HOW MUCH  
MONEY WAS INVOLVED, BUT HAD HEARD THAT THE TERMS WERE 20  
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YEARS AT 8.4 PERCENT INTEREST ON THE FRENCH PART OF THE

FINANCING. HE KNEW NOTHING ABOUT THE TERMS ON THE LIBYAN  
PORTION OF THE FINANCING.

2. WE'LL KEEP OUR EARS OPEN FOR CONFIRMATION AND FURTHER  
DETAILS.  
SAXBE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, PRODUCTION, AIRCRAFT SALES, INDUSTRIAL PLANTS, HELICOPTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975NEWDE04377  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750113-0794  
**From:** NEW DELHI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750489/aaaaddlo.tel  
**Line Count:** 67  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 NEW DELHI 4279  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
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EO Systematic Review  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AVIATION SALES: FRENCH REPORTEDLY SWEETEN AIRBUS DEAL WITH OFFER OF HELICOPTER PLANT  
**TAGS:** EAIR, IN, FR  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006